

Message Text

UNCLASSIFIED

PAGE 01 STATE 069701
ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-08 /019 R

DRAFTED BY COMM/BIC/OED/SIPS/FECROSLEY/DJH
APPROVED BY EB/OCA/CM/JJREILLY
COMM/BIC/OED/SIPS/SSLEON
COMM/BIC/OED/OBOD/RECOHEN
STATE/ARA/BR/RELTZ
COMM/BIC/OIM/LGARGESS (INFO)
ARA/ECP/KRICHARDSON (INFO)

-----300317Z 041802 /20

P 292310Z HAR 77
FM SECSTATE WASHDC
TO AMCONSUL RIO DE JANEIRO PRIORITY
INFO AMEMBASSY BRASILIA PRIORITY
AMCONSUL PORTO ALEGRE PRIORITY

UNCLAS STATE 069701

E.O. 11652: NA

TAGS: BEXP, BR

SUBJECT: PRODUCT OPPORTUNITY - SALTO SANTIAGO 500 KV TRANS-
MISSION LINE

REF: 10FAM 160

1. LAPP INSULATOR DIVISION OF INTERPACE COMPANY CONTACTED
STRATEGIC INDUSTRIAL PRODUCT SALES (SIPS) GROUP USDOC RE
SUBJECT POWER LINE PROCUREMENT BY ELECTROSOL. LAPP CLAIMS
TO BE ONLY US BIDDER PREQUALIFIED BUT UNFORTUNATELY DEAD-
LINE WAS MISSED FOR THIS 3 MILLION DOLLAR PROCUREMENT DUE
TO REPRESENTATIVES OVERSIGHT.

2. CUSTOMER IS SR. LUIZ CALS DE OLIVEIRO, ADMINISTRATIVE
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DIRECTOR, ELECTROSOL, TRAGONA 41-2 ANDER, FLORIANOPOTIS,
SANTA CATERINIA. TENDER NO. SS-233. IBRD HAS LENT 82
MILLION DOLLARS FOR PROJECT.

3. SIPS UNDERSTANDS THESE HIGH VOLTAGE INSULATORS ARE

UNIQUE AND NOT PRODUCED IN BRAZIL AND THE NUMBER OF SUPPLIERS IS LIMITED.

4. IF ELECTROSOL CAN BE CONVINCED IT IS IN ITS OWN BEST

INTEREST TO EXTEND BID DEADLINE TO PERMIT LAPP INSULATOR
OFFER, PLEASE ADVISE SIPS.
CHRISTOPHER

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NNN

*** Current Handling Restrictions *** n/a

*** Current Classification *** UNCLASSIFIED

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 29-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE069701
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OED/SIPS/FECROSLEY/DJH
Enclosure: n/a
Executive Order: n/a
Errors: n/a
Expiration:
Film Number: D770108-0436
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t197703108/aaaafqki.tel
Line Count: 74
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON MICROFILM, TEXT ON-LINE
Message ID: d61428ad-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 20-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2956494
Secure: OPEN
Status: <DBA CORRECTED> srp 970827
Subject: PRODUCT OPPORTUNITY - SALTO SANTIAGO 500 KV TRANS- MISSION LINE
TAGS: BEXP, BR
To: RIO DE JANEIRO INFO BRASILIA MULTIPLE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/d61428ad-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
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